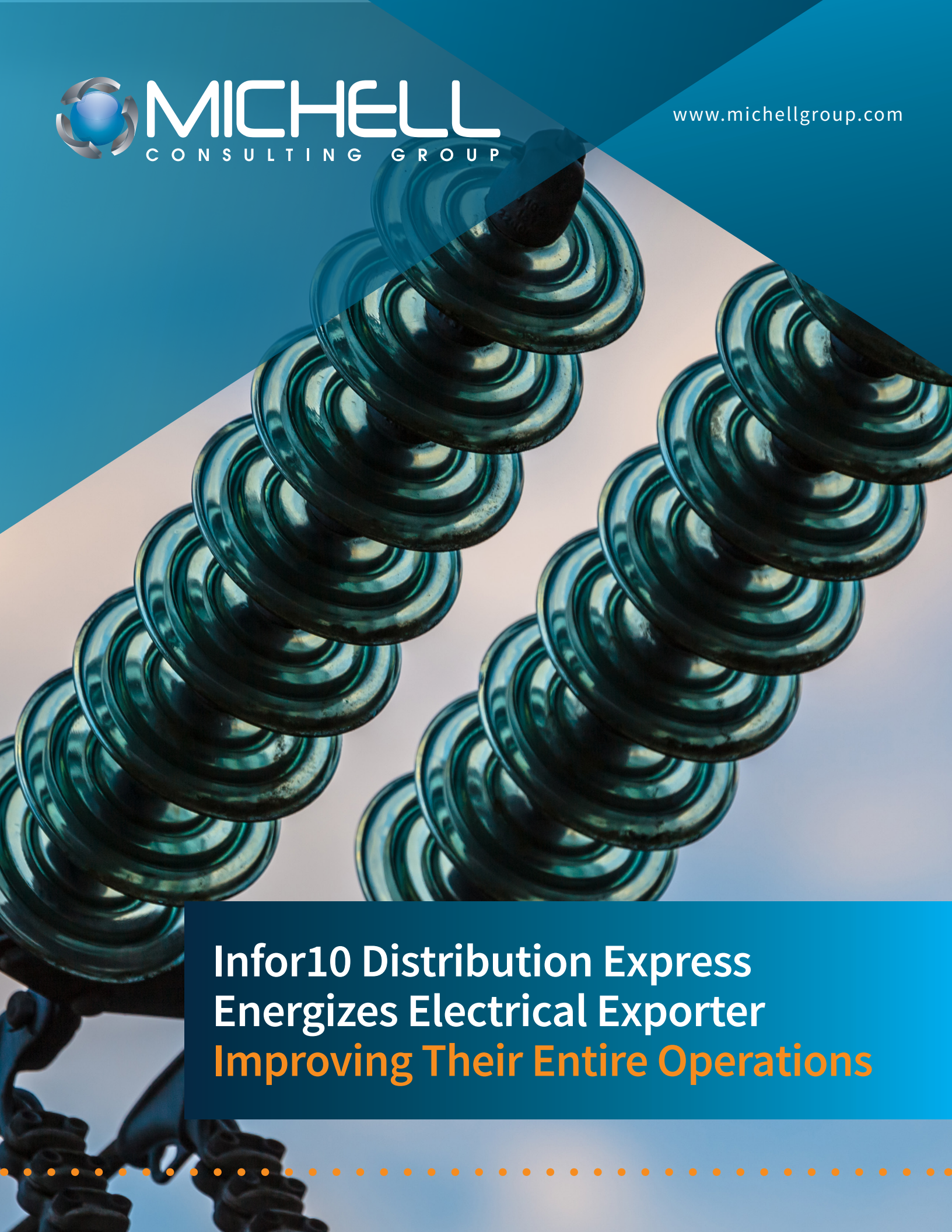




www.michellgroup.com

A close-up, low-angle shot of several high-voltage electrical insulators. The insulators are made of dark, ribbed ceramic or glass, arranged in a diagonal line from the bottom left towards the top right. They are set against a background of a clear blue sky with a soft gradient. The top of the image is partially covered by a dark blue diagonal banner.

Infor10 Distribution Express Energizes Electrical Exporter Improving Their Entire Operations



Company

- **Name:** Jademar Corporation
- **Location:** Miami, Florida
- **Industry:** Lighting and electrical components.
- **Revenue:** 10 MM
- **Employees:** 11
- **Users:** 11
- **Web Site:** www.jademar.com

Challenges

- Integrate data from all business processes with accounting
- Minimize the impact in the organization when migrating from legacy software to new solution
- Legacy software application did not take advantage of technology

Objectives

- To improve controls
- Gain an accurate view of inventory
- Enable easy access to data
- Integrate data across the entire operation, thereby eliminating redundant, manual processes and streamlining business functions

Existing Environment

- Legacy Software

Solutions and Services

- Infor10 Distribution Express (FACTS) Implementation Highlights
- Quick and easy implementation
- Minimize learning curve due to an intuitive user interface and streamline administrative functions
- Improvement of key business processes by industry specific expertise
- Smooth transition

Why Infor10 Distribution Express

- Easy to implement, easy to learn, and easy to use
- Easy to configure to be able to address specific requirements
- Industry-specific solution
- Ability to grow with business

Benefits

- Get one, true unified picture of the business
- New insights into business processes
- Improve quality, productivity, and profitability
- Improved analytical functionality
- Enhance customer service

Infrastructure

- **Database:** Providex
- **Hardware:** DELL
- **Operating System:** Red Hat Linux

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Jademar is dedicated to providing quality lighting and electrical products to its customers worldwide. Our organization will always strive to exceed customer expectations through service excellence while fostering long term business relationships.

Jademar can supply a variety of products specific for utility customers - whether it is high tension cable, distribution transformers or complete lighting projects. Jademar has your “one stop” source for small to large projects.

- » High Voltage Cable
- » Cut-Outs
- » Pole and PAD Mount Transformers
- » Street Lighting
- » Underground Cable & Accessories
- » Steel Poles & Mounting Accessories
- » Explosion Proof Products

The core business of Jademar is and always has been the supply of OEM products to the International Markets. With more than 55 years of experience, we have “in house” experts that can assist you with sourcing of key components for your manufacturing needs. Challenge us with your requirements!

- » Electronic Ballasts
- » HID Ballasts
- » HID Fluorescent Lighting Components “KITS”
- » Lighting Diffusers, Acrylic, Polystyrene & Aluminum
- » Fluorescent, Incandescent, HID and LED Light Sources
- » Fixture Wire and Accessories



“We are proud to say we have a true business partner in Michell Group for over 12 years. The recent conversion from legacy software to Infor10 Distribution Express (FACTS) went extremely smooth. Their staff is very knowledgeable and was able to guide us through the process, while making significant recommendations to improve the efficiency and integrity of our entire operations. I would recommend Michell Consulting Group for any business wanting to increase their company’s performance. The investment will pay huge dividends over the long term.”

Joseph A. deMartino, Jr. **President,**
Jademar Corporation

Integrating Processes

Jademar decided it needed a new solution that would integrate the company’s processes in order to improve the reconciliation of the accounts each month and increase the productivity. Their existing software could no longer meet their needs. Michell Consulting Group recommended Infor10 Distribution Express (FACTS) as the solution for their current and future needs.

With the implementation of Infor10 Distribution Express (FACTS), Jademar was able to integrate business processes ensuring consistent data across all the functional departments and providing the level of oversight and control that is absolutely necessary to make sure that all the company resources are all working towards the same goal.

Smooth Transition

It was critical for Jademar to achieve the minimal disruption possible while implementing the new solution. With Michell Consulting Group



implementation team the expectation of a smooth transition became true. The conversion of the existing data from the legacy software to allow data consistency combine with the experience and knowledge of the Michell Consulting team helped to minimize the disruption in the organization.

New Technology

Working with new technology brings benefits that increase productivity. The users now have the capability to send emails directly from the system with reports and documents as attachments. This functionality provides new level of convenience and efficiency.



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